



Mowers Consulting, LLC



Rapid worldwide response, subject matter expertise and consistently high quality solutions





Our Charter

- **MC** exists to provide fast, reliable training and technical assistance to the end users of advanced command, control, communication, computer, intelligence, surveillance, and reconnaissance (C4ISR) technologies for the Department of Defense, Homeland Defense and industries that support them. MC provides solutions & results!
- **Vision** - By providing fast and continuous response, subject matter expertise, and consistently high quality solutions, in locations selected by our users, MC generates enough satisfied repeat customers to provide a stable retainer base.
- **Mission** - The short term objective has been to build the company quickly and inexpensively, with zero debt, able to grow with customer demand. The long term objective is to grow the company into a stable and profitable entity that is effectively managed by its owner and professional staff.
- Our Mottos: ***“We Do Content,” “We Put the World at Your Fingertips”***



The Company at a Glance

Background. Founded in 2004, Mowers Consulting, LLC grew out of lessons learned following the invasion of Iraq in 2003, and the requirement for a holistic battle management system to provide commanders an accurate and timely system to impart battle command.

Headquartered in Savannah, GA, Mowers Consulting today has 22 employees and a footprint which ranges from the posts across the United States to Afghanistan, Iraq , Europe and Asia.

Mowers Consulting' consultants draw on centuries of combined experience working in a wide array of military, analytical, and leadership skill sets. The last several years have been particularly engaging for the team with regard to the military's application of the latest technology as they support the nations contingency operations.

Employees have a firm understanding of military tactics, culture, and requirements which make them naturally adept in improving the military's use of advanced technologies.

Each member of the Mowers Consulting team excels at working together with colleagues from multiple companies. We are passionate and meticulous about our work.

Services

Mowers Consulting, LLC offers a variety of users in both the Department of Defense , and the Defense Industry as a whole, a professional, responsive, reliable source of technical and operational mentorship on the battle command and intelligence systems used to execute their mission requirements.

MC offers five main services – Subject Matter Expertise/Mentorship and Instruction support, Software Engineering/Development, Field Service Technical Aid, Retainer contracts for specific skills or systems, and Project consulting.

Our reputation as a provider to the defense industry of high quality professional service on or under budget is in good stead and well know.

Mastering relevant emerging technologies is an obvious critical component of our service and we are constantly engaged in the due diligence to stay on top of the learning curve to ensure we are able satisfy our customer's requirements.





What We Do

- We are a software services consulting group expert in providing analysis, design, development, training, and leadership of innovative business visualization solutions for key clients throughout the United States Defense Industry. The performance, quality and leadership of our group is recognized within the military and advanced technology design community.
- We have assisted thousands of Soldiers, Marines, and Airmen in the Armed Services better understand and utilize the latest technology, such as the Command Post of the Future (CPOF) and the Tactical Ground Reporting Tool (TiGR).
- Consultants support formal classes as well as over-the-shoulder training in environments that are chosen by our clients. The consultants teach, coach and mentor clients in positions across a wide spectrum of product integration that includes end users, developers, and engineers. We provide expert, accurate and relevant consul on issues, and offer recommendations for improvements to future versions. Mowers Consulting employees have a background in the military, specifically with regard to recent real-world application of the latest technology.

Work Products

- Mowers Consulting provides a variety of services. These services are only a sample and we can tailor the support to meet your needs:
 - Formal Classes
 - Over-the-shoulder and one-on-one training
 - Military Exercise Support through on-site training and recommendations for utilization
 - Tailored CPOF Repositories
 - Demonstrations
 - Lessons Learned comments based on real-world studies in application
 - Double Helix Sessions
 - Design Development Consulting
 - Tailored construction of software repositories
 - Documentation of standard operating procedures
 - Professional focused mentorship across the C4ISR spectrum
 - Leadership to Field Support Representative
 - Programmatic support through direct engagement with entire client base



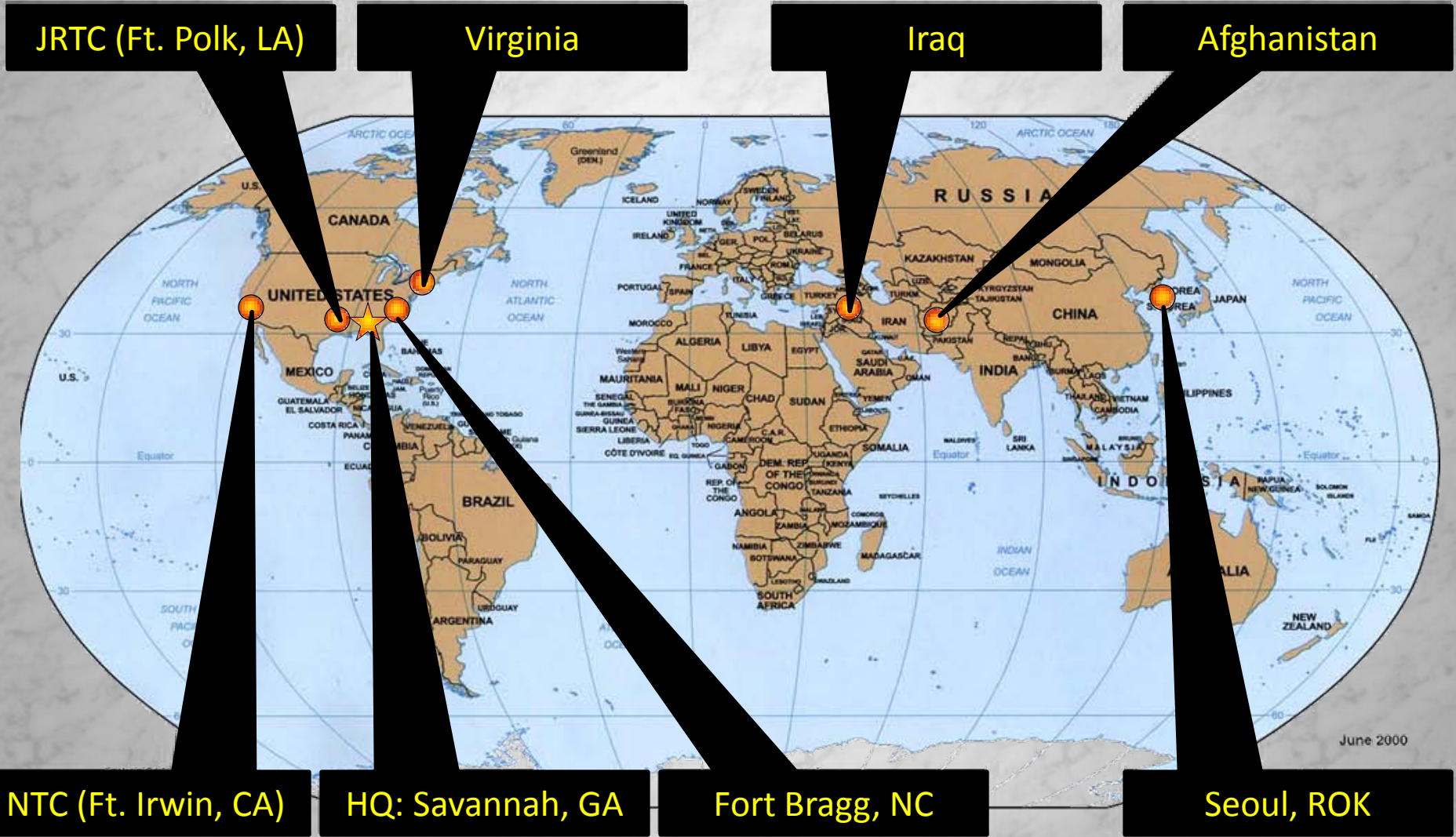
Our Bedrock is our People

- 22 Employees
- 300 + years combined military experience
- 11 Graduate degrees
- 100% combat veterans with a combined 12 active combat man years
- Spectrum of talent and experience...Infantry to Intelligence, from trenches to National Security Policy



Mowers Consulting

Where We Are...



Core Competencies...the Pillars

- CPOF Training and Support
- TIGR Training and Support
- TIGR and CPOF Content Creation
- Future Technologies Integration
- Simulation Scenario Development and EXCON Support
- Red Teaming and Intelligence Planning and Operations Support
- Force Mentorship
- Emergency Management Crisis Response Command and Control Support



Training and Support

Training/

- Basic, Intermediate, and Advanced User CPOF training in both training and operational environments
- Senior commander and staff CPOF mentorship
- Training analytics and feedback to developers

Support/

- OIF and OEF operational CPOF support
- World Class Content Development and Refinement
- Repository management
- Worldwide Helpdesk operations
- SRT/FSR management
- Future version concept development
- Doctrinal inputs
- Collaborative development of doctrinally current products for planning, preparing, and executing tactical operations
 - Repository management for deployed units, and units preparing to deploy
 - Content creation and mentorship for emerging use TTPs for deployed, and preparing to deploy, units
 - Integration lead for developing TIGR-CPOF Interoperability

Customers

- From Point of the spear to the spear factory... Over 10,000 trained in DoD, DoS, CIA, NSA...from Fort Stewart, GA to Patrol Base Huseiniyah in Karbala, Iraq.
- Routine support to NTC, JRTC, OIF, OEF, 2ID, 3ID, FORSCOM, XVIII ABN Corps, USASOC and 3rd & 8th Army.



Why Mowers LLC?

- *Proven track record. We are simply the best at what we do and it shows in the satisfaction of our customers*
- *Unparalleled, broad based personnel experience*
- *Ethical, Values-based Organization*
- *Low Overhead Organization—by Design*
- *Backed by a Premier, Established Mentor Company*
- *We Do What We Say We Will Do*
- *Financial Credibility: Fiscally responsible/conservative, plus LOC with Wells Fargo Bank*
- *Compensation Package Equivalent to Industry Standards*
- *Proven Recruiting Capabilities*
- *Thorough Understanding of Government Procurement Regulations*
- *Service Disabled Veteran Owned Small Business (SDVOSB)*






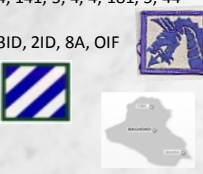

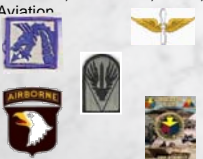




The Mowers Consulting, LLC Ethos

- Quality (providing professional service above the standard-- getting the job done right the first time, offering 100% guarantee).
- Relationships (developing loyal repeat customers).
- Marketing and Networking (staying relevant, recognizing opportunities where we can add value).
- Responsiveness (being an on-call battle command and intelligence subject matter expert and mentor with fast response time willing to go anywhere).



Mowers Consulting

Our People are Our Strength

Name	Background			Experience as TBC Senior Trainer							
	Location	Focus Areas	Time w/ TBC as of Apr 09	Date Attended TBC-U	# Deployments by AOR	CTCs Supported	MRXs Supported	Training Dev Support	Commanders' Courses	Other Support	
 Jon Mowers	Fort Stewart	 EAC, 3&8Armies, USASOC, 18 ABC, J/C, NG/RES	6 years (4 w/TBC)	July 2008 and Apr 10	11 OIF, 3 KU, 1 OEF, 3 Skorea	8 NTC; 3 JRTC, 1 JMRC	4 Corps, 1 JFCOM, 6 BCT, 6 DIV	Best Practices (over 2 dozen), edited all: deployed Div SOPs/over 12 BCT & BN SOPs, CPOF manuals 2-12; Cdr & BSOC courses, & TOP/IC	15+	Lucky Strike/ Lucky Warrior, JMRC Support, INSCOM, Marine TOP Gun School, MNF-I/MNC-1 ISR, ESC Spt, DCGS-A, Developmental work, (PAL, 3G, etc), J7/9 JWE	
 Shawn Weed	Fort Stewart	 4, 141, 5, 4, 4, 181, 5, 44 31D, 21D, 8A, OIF	18 mo	Dec-'08	1 OIF, 3 Skorea	5 NTC; 4 JRTC	1 Corps, 6 BCT, 6 DIV	Best Practices deployed Div SOPs/over 12 BCT & BN SOPs, CPOF manuals 2-12; Cdr & BSOC courses, & TOP/IC	10+	Lucky Strike/ Lucky Warrior, JMRC Support, INSCOM, Marine TOP Gun School, MNF-I/MNC-1 ISR, ESC Spt, DCGS-A, Developmental work, (PAL, 3G, etc), J7/9 JWE	
 James (Jim) Marye	HAAF	 18th ABC, 101st ABN, JRTC, Aviation	22 mo	Nov-08	NA	6 JRTC / 2 NTC / 4 MRX / 2 JFEX	4 Corps MRX / 2 Corp JFEX / 3 DIV	1 Corps SOP, 2 Div SOP, 3 BCT SOP, Numerous BN/TF SOPs	10 +	Battle Command ABCS "Collapse" BC10.0.1	
 Brian Preiss	Fort Stewart	 31D, 21D, 8A, OIF	19 mo	Nov-09	2 x OEF, 1 x OIF	1 x JRTC	1 x Corps, 4 x BCT	CGSC courseware	4	CGSC instructor certification, JOCWatch Interoperability, AMN Migration	
 Elizabeth (Liz) Roberts	Washington DC	 NTC, JMRC, USMC	2 yr, 10 mo	Sep-07	1 OIF	15 NTC; 4 JRTC	1 Corps, 1 JFCOM, 1 BCT, 2 DIV	CTC POIs, QR1 Cdrs IMI, QR1 BSOC IMI, Smartcard (3.0.2P2, QR1)	2	JMRC Support, NTC DTOC TAF and OC Training, JDE Study, SOA Efforts	

We Do Content



Our People are Our Strength

Jon Mowers-President/CEO:



- Over 25 years experience in leading people and directing resource management organizations
- Retired military officer, with distinguished military service in both Intelligence and Special Operations fields
- Graduate studies in Strategic Intelligence/National Security Policy
- Combat Experienced leader, trainer, mentor; master of battle command technologies
- One of the original Command Post of the Future implementers and subsequent key development mentor Developed effective military budgets, directed large program teams, and managed critical and complex projects
- Disabled Veteran, small business President w/Profit & Loss responsibility; grew contract value from under \$0.25 million to over \$7 million in 6 years
- Managed complex projects, developed and executed detailed budgets, developed capture management strategies, wrote and won large acquisitions, and, most importantly, managed Customer Relationships after contract award
- Started Mowers Consulting in the Fall of 2004; consistently sought after for hands on approach

Michael A. Scott Sr. – Director of Operations:

- Graduate of the Citadel, SC
- Over 25 years successful management experience in product line programs, sales ,and technical operations
- Multiple levels of personnel and raw material resources management
- Extensive management and marketing experience in the US and Canadian markets; responsible for product acquisition, pricing structures and setting sales goals for program.
- Proven consultant of services for analyzing and correcting work flows to maximize efficiency and streamline processes; for capital expenditures for process and production improvements in the US, Canada, Mexico and Tiawan
- *Key positions: Program Manager, US & Canada; Marketing and Technical Manager – US & Canada; Senior Manager – SE Region; Senior Territory Manager – SE Region; Sales and Technical Manager – SE Region; Multiple levels of Operations Management for major US Paper/Packaging Corporation*
- Professional Education and Training: Paper Industry Safety Training Institute; Division Operations Management Training; Corporate Operations Management Training; Chemical Mfg Industry - Holden Value Based Selling Course; Davis & Dean Project Management Training; Miller Heiman New Strategic Selling Course; Human Resource Quarterly Integrity Training



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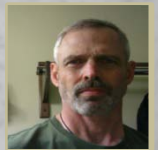
Shawn Weed - Consultant, Senior Trainer and Mentor

- Over 23 years military experience leading soldiers in the United States Army
- Retired Military Officer, with distinguished military service as an Army Intelligence Officer
- Special Skills include Airborne, Ranger and Golden Knight (United States Army Parachute Team)
- Graduate of the School for Advanced Military Studies (SAMS), (Master of Science in Military Operation Arts)
- Graduate of the Post Graduate Intelligence Program (M.S. in National Security Policy)
- Combat Experience: OIF 1, 3, 5 (40 months total time in Iraq as a soldier)
- Key positions held, Battalion Intelligence Officer 3 times, Brigade Intelligence Officer 2 times, Intelligence officer for the United Nations Command Security Force at the Joint Security Area in Panmunjom, Korea (DMZ), Division Intelligence Planner for 3ID during the preparation and execution of the Invasion of Iraq in 2003, Division Analytical Control Element OIC for 3ID during operations in MND-B in 2005, Deputy Provincial Reconstruction Team Leader for the Iraq provinces of Iraq and Najaf 2007-08



Jim Marye – Consultant, Senior Trainer and Mentor:

- Over 25 years experience leading soldiers, managing resources and commanding
- Retired military officer with distinguished military service in both Army Aviation and Special Operations
- Graduate of the Infantry Officer Basic and Advanced Courses, CAS3, and CGSC
- Special skills, Ranger and Jumpmaster, Rotary Wing Aviator
- Commanded at the Company, Battalion (twice in combat) and Brigade level
- Masters Degree in National Strategic Studies from the United States Army War College
- Bachelor's Degree in Public Administration
- Executed military budgets of over \$25 million
- Planned and executed numerous Military Construction (MILCON) projects - each up to \$500K
- Extensive experience in military recruiting to include estimating market share per geographical area
- After retiring from the Army, Jim has served as a Consultant and Senior Trainer for Command Post of the Future, MDMP and PAL
- Disabled Veteran, small business/farm owner



Our People are Our Strength

Brian Preiss – Consultant, Senior Trainer, Theater Lead:

- Theater Lead for OEF managing 31 personnel providing system maintenance, helpdesk service, and training in support of 54 servers and over 580 Tactical Battle Command clients systems
- 23 years experience managing resources and leading soldiers in the United States Army
- Retired military officer with distinguished military service in both Infantry and Army Intelligence
- Graduate of the Infantry Officer Basic and Military Intelligence Officer Basic and Advanced Courses, CAS3, and CGSC
- Special skills include Airborne Ranger, Air Operations, Joint Planner, Signals Intelligence Analyst (Mandarin Chinese Linguist), and Geographic Information Systems (ArcGIS 9)
- Combat Experience: OIF 3 and 5 (25 months total time in Iraq as a soldier)
- Bachelor's Degree in Geography
- Key positions held: Division Intelligence Operations Officer for 2ID, Republic of Korea, (2003), Division Intelligence Operations Officer for 3ID (2004), Brigade Intelligence Officer for 1st BCT, 3ID during OIF 3 (2005), Division Intelligence Plans Officer for 3ID during OIF 5 (2007), Division Analytical Control Element OIC for 3ID during OIF 5 (2008)



Elizabeth Roberts – TiGR – Imagery Analyst and former TBC Senior Trainer:

